

# Here are some Frequently Asked Questions and Answers.

*Be sure to read the entire training guide before getting started.*

- **Q. Can I do this remotely? From home?**
- **A.** Yes. In fact, a lot of loan agents work with clients from all over the country. Most of the work involved can be done by email.
- **Q. Does this work in other countries?**
- **A.** For the resources we give in the book, this will work as long as the one who is in another country is marketing to US-based business owners.  
There are, however, many business loan companies that offer similar referral programs for that country outside the US. For those who choose to market to business owners in their own country, the ideas in the guide can still work almost anywhere.
- **Q. What is the difference between the three loan companies you recommend in the training guide?**
- **A.** FundingHelp offers many business loan types from short term business loans to commercial mortgages, MCA loans, business credit cards, startup loans and more. This could be perfect for those who want to dive into an array of choices. Also, they don't require any upfront paperwork to start. You just bring them your first deal and if it is approved, they will, at that point, make you official.
- National Funding also offers an array of products, but primarily focuses on short-term business loans and merchant cash advances. They are limited to a \$500k cap on loan amounts but offer great service, support and training if you need a little more hand-holding.
- Fundomate is similar to National Funding, but they offer lower loan amounts under 30k. This is the perfect partner for your foot-in-the-door offering outlined in the video training.
- **Q. Are there any other methods for prospecting business owners other than what's in the training?**

## Local Funding Freelancer FAQ's

- **A.** Yes. Plenty. There are ways to get low-cost PPC leads using Google and Facebook. Searching "Business Loans" on Quora and commenting on those posts is another way to get organic traffic. Also, one of the best ways is to just go to the place of business and visit the business owner. Maybe the best way for some.
- **Q. Are there any exceptions for a business owner to qualify?**
- **A.** Sometimes, but usually not. If the business owner does not meet the minimum requirements outlined in the training, don't waste too much of your time. Follow up with the business owner periodically as their situation changes.
- **Q. Will I have trouble getting approved through your partner recommendations?**
- **A.** Most likely NO.
- **Q. Is there any license required to do this?**
- **A.** No. In most states(maybe all) you are allowed to work at least as a referrer.
- **Q. Will you get an override if I sign up with one of the funding sources you recommend?**
- **A.** No. Not with the recommendations included in the PDF guide.
- **Q. Do you still work these deals nowadays?**
- **A.** Yes, but on a much smaller scale. My main goal with this is to provide support to students who purchase the course
- **Q. Can I sign up with more than one lending partner?**
- **A.** Sure. Be very careful not to engage in any conflicts of interest. In other words, if you choose to do this, send your clients to one for a certain type of loan the other does not provide.